India & New Opportunities Program Director
The Regulatory Assistance Project is dedicated to accelerating the transition to a clean, reliable, equitable, and efficient energy future.
About RAP

The Regulatory Assistance Project (RAP)® is an independent, global, non-governmental organization advancing policy innovation and thought leadership within the energy community. RAP works toward a clean, reliable, equitable, and cost-efficient energy future. RAP provides clarity, vision and new ideas to decision-makers and the broader energy community, by developing and sharing global best practices tailored to local priorities, acting as a trusted advisor to promote implementation. RAP’s team focuses on the world’s four largest power markets, responsible for half of all power generation: China, Europe, India, and the United States.

Technological advances and dramatic declines in cost are creating new opportunities to improve the economic efficiency of the power sector, reducing its environmental footprint while improving customer welfare. The rapidly-evolving power sector holds the promise of cleaner and more customer-centric energy use — if policymakers update and adapt the regulatory paradigm.

RAP’s global team has first-hand knowledge of the constraints and challenges policymakers face and applies its collective insight to anticipate what they will face in the future. Building on peer-to-peer relationships, RAP helps energy and air quality decision-makers and stakeholders navigate the complexities of climate and power sector policy, regulation, and markets. They see RAP as a trusted advisor for reliable and relevant information and assistance.

For more than three decades, RAP has been a leader in developing solutions to the world’s most pressing power sector challenges. In the next five years, RAP will focus on key policy areas to drive a more efficient, equitable, decarbonized energy future and to ensure a sustainable and just transition. RAP will do what they do best – develop solutions to the questions regulators and other decision-makers are asking (or should be asking); change the narrative; and leverage partnerships to accelerate change. RAP’s key policy areas build upon past work and complement each:

- Accelerate electrification of buildings and transportation
- Accelerate the phaseout of gas infrastructure
- Remove barriers to distributed energy resources
- Decarbonize the electric grid

For more information on RAP, including their thought leadership and publications, please visit their website: https://www.raponline.org/about.
India and New Opportunities

**RAP in India**

Since 2009, RAP has worked in India to provide training and technical assistance to decision-makers while collaborating with civil society organizations. They have supported policies needed to dramatically increase energy efficiency, ramp up development of clean energy resources, expand services to underserved customers, promote innovation and reduce the overall costs of energy production and use.

**New Opportunities for RAP**

Over the years RAP has worked in countries outside of their four core regions. Projects have included:

- Removing barriers to solar power in South Africa and to accelerating integration of large scale renewables across Southern Africa
- Supporting energy efficiency policy development in Brazil
- Developing utility business model reform in Chile
- Training advocates and regulators in South Korea, Africa and elsewhere

Today, RAP is developing new opportunities in Brazil and wants to develop new models for working in regions outside of their four core regions (China, Europe, India and U.S.)
Position Overview

The India and New Opportunities Program Director is responsible for leadership, management, and financial viability of RAP’s work in India and working to develop and grow new opportunities in other regions. The Director is expected to provide strategic leadership and vision in guiding this work and will guide a team of professional staff.

Position Responsibilities

- Expand RAP’s reach and influence on the adoption of public policies and solutions to the most pressing energy and environmental challenges in India and other regions, including engaging with current and prospective funders for this expansion.

- Advance RAP’s role as a thought leader by engaging RAP’s global team in a program of research, policy analysis, and the creation of solutions to power, climate, and economic challenges.

- Lead staff and consultants and manage operations of the RAP India and New Opportunities team around the globe. Work with staff on various projects, in both leadership and supporting roles.

- Manage key relationships to deliver direct assistance to decision-makers and create opportunities for RAP’s continuing work.

- Provide technical assistance, outreach, writing, and speaking.

- Engage with current and prospective funders to grow the India and Global Opportunities program.

- Serve on RAP’s senior leadership team and report to the RAP Chief Executive Officer.
QUALIFICATIONS AND PERSONAL ATTRIBUTES

RAP is looking for an innovative leader to accelerate its impact in new regions. This individual will be a trusted advisor, a door-opener who embraces RAP’s philosophy to confidently deliver solutions, to grow RAP’s impact in and accelerate the energy transition outside the core areas of work. The India and New Opportunities Program Director ideally possesses the following professional qualifications and personal attributes:

- Leadership stature capable of engaging public and private sector leaders with the mission of the organization
- Top-level technical expertise and experience with power sector policy, including both a broad knowledge of trends around the world and recognized in-depth professional or academic expertise in one or more sub-fields
- Experience in program innovation and development
- India-related and broader developing-country experience is an asset
- Experience leading staff as well as managing project and organizational budgeting
- Demonstrated record of success securing public sector funding and philanthropic grants
- Creativity and strategic vision, coupled with an ability to listen to others and learn from their best ideas
- Excellent English language communication skills
- Possessing energy and impeccable integrity
- Minimum 10 years’ senior-level experience in the field of energy policy, development, or regulation
- Graduate degree in engineering, economics, public policy, or related field or equivalent experience

DESIRABLE SKILLS AND ATTRIBUTES

- Experience working for a government regulatory body
- Track record of working with international aid organizations
- Experience in raising funds for energy policy work

SALARY AND BENEFITS

RAP provides competitive salaries and contractual terms, commensurate with experience
Expressing Interest

August leadership, a global firm with a leading Social Impact/Non-profit practice has been exclusively retained for this engagement. Leading the search are Nicole Kamaleson, Mrinalini Singh, and Susan Waweru, Partners in the firm. They will be supported by a team of consultants and researchers.

To make recommendations or to express your interest, please send an email to raponline@augustleadership.com - All inquiries and discussions will be considered strictly confidential.

August Leadership and RAP are an equal opportunity, affirmative action employers and are firmly committed to a policy against discrimination based on age, sex, race, religious creed, sexual orientation, disability or ethnic or national origin.

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